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July 31, 2025

Consolidated Financial Results for the Three Months Ended June 30, 2025 (Under Japanese GAAP)

Company name: TOMOKU CO., LTD.
 Listing: Tokyo Stock Exchange / Sapporo Securities Exchange
 Securities code: 3946
 URL: <https://www.tomoku.co.jp/english/>
 Representative: Mitsuo Nakahashi, Representative Director, President & Chief Executive Officer
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 Scheduled date to commence dividend payments: —
 Preparation of supplementary material on financial results: None
 Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the three months ended June 30, 2025 (from April 1, 2025 to June 30, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June 30, 2025	50,922	3.1	1,415	73.0	1,339	22.4	759	13.3
June 30, 2024	49,372	1.6	818	33.1	1,093	1.6	670	13.3

Note: Comprehensive income For the three months ended June 30, 2025: ¥651 million [(36.3)%]
 For the three months ended June 30, 2024: ¥1,022 million [(38.8)%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Three months ended June 30, 2025	46.15	—
June 30, 2024	40.81	—

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
June 30, 2025	208,977	93,187	44.2
March 31, 2025	206,825	93,371	44.8

Reference: Equity
 As of June 30, 2025: ¥92,452 million
 As of March 31, 2025: ¥92,734 million

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2025	—	45.00	—	55.00	100.00
Fiscal year ending March 31, 2026	—				
Fiscal year ending March 31, 2026 (Forecast)		65.00	—	65.00	130.00

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Consolidated financial results forecast for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2025	109,500	4.2	3,600	14.4	3,500	14.4	2,100	9.6	127.53
Full year	230,000	4.7	11,000	17.5	10,800	14.9	7,000	7.5	425.12

Note: Revision to the financial results forecast most recently announced: None

*Notes

(1) Significant changes in the scope of consolidation during the period: Yes

Newly included: Two companies (Company name: Nichiei Shikou Co., Ltd., Enshu Kami Kogyo Co., Ltd.)

Excluded: - companies (Companyname: -)

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: None

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2025	19,341,568 shares
As of March 31, 2025	19,341,568 shares

(ii) Number of treasury shares at the end of the period

As of June 30, 2025	2,875,511 shares
As of March 31, 2025	2,875,150 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2025	16,466,252 shares
Three months ended June 30, 2024	16,438,417 shares

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

* Proper use of earnings forecasts, and other special matters

The forward-looking statements in this document are based on information available to the Company as of the date of disclosure of this document, and actual results may differ from these forecasts due to various factors in the future.

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1. Summary of Business Results

(1) Summary of Business Results for the Current Quarter

In the first quarter of the fiscal year under review, Japan's economy showed a gradual recovery due to improvement in the employment and income environment, the effects of various policies, and a pickup in capital investment. However, the impact of U.S. trade policy and continued price hikes posed downside risks to the economy, and the outlook remained uncertain.

For the first quarter of the fiscal year under review, net sales were 50,922 million yen (up 3.1% year-on-year), operating profit was 1,415 million yen (up 73.0% year-on-year), ordinary profit was 1,339 million yen (up 22.4% year-on-year), and profit attributable to owners of parent was 759 million yen (up 13.3% year-on-year).

The results of each segment are as follows.

[Corrugated Cardboard]

Domestic demand for corrugated packaging was slightly lower than the previous year amid continued price hikes, particularly for food products, and a stalled improvement in consumer confidence. In the Group's Domestic Corrugated Cardboard Division, sales volume was slightly lower than the previous year due to lower sales for processed food and mail-order home delivery. In the Overseas Corrugated Cardboard Division, sales volume in the U.S. was lower than in the same period of the previous year due to the impact of the Trump tariffs, while sales volume in Vietnam was also lower than in the same period of the previous year, due in part to lower sales volume at major customers. On the other hand, domestic sales prices rose thanks to the effect of price revisions that were implemented in the previous fiscal year.

As a result, net sales in the Corrugated Cardboard segment were 31,415 million yen (up 3.6% year-on-year), and operating profit was 2,644 million yen (up 38.6% year-on-year).

[Housing]

In the housing market, the number of new housing starts declined significantly year-on-year due to a reactionary decline in a temporary rush of demand caused by legal revisions, and the severe business environment continues. In the Group's Housing Division, Sweden House Co., Ltd. saw a year-on-year decline in the number of houses sold, but the company worked to pass on higher material and labor costs to selling prices. Tamazen Co., Ltd. focused on acquiring sites in line with customer needs and on online advertising media, including SNS, to attract customers who are highly motivated to purchase, leading to an increase in the number of houses sold compared to the same period of the previous year.

As a result, net sales in the Housing segment were 8,547 million yen (up 1.3% year-on-year), and operating loss was 1,401 million yen (compared to an operating loss of 1,265 million yen in the same period of the previous fiscal year) due to the low ratio of net sales in the first half of the year to annual net sales.

[Transportation and Logistics]

In the logistics industry, total domestic cargo transport volume is expected to decline for the fourth consecutive year, pushed down by construction-related cargo. In the Group's Transportation and Logistics Division, handling volume increased due to the year-round operation of a storage logistics center for major retailers, which began operation last year, and the opening of a new base for beverage-related cargo. In terms of profit and loss, although negotiations to optimize logistics costs were made, personnel costs and vehicle collection costs increased first. As a result, net sales in the Transportation and Logistics Division were 10,959 million yen (up 3.3% year-on-year) and operating profit was 388 million yen (down 9.0% year-on-year).

(2) Summary of Financial Condition for the Current Quarter

Total assets at the end of the first quarter of the consolidated accounting period decreased by current fiscal year were 208,977 million yen, up 2,152 million yen from the end of the previous fiscal year, due to increases in notes and accounts receivable - trade, and contract assets, inventories, and property, plant and equipment, etc., despite a decrease in cash and deposits, etc. Liabilities increased 2,336 million yen from the end of the previous fiscal year to 115,789 million yen due to an increase in borrowings, etc., despite a decrease in provision for bonuses. Total net assets decreased 184 million yen from the end of the previous consolidated fiscal year to 93,187 million yen, mainly due to a decrease in foreign currency translation adjustments.

(3) Explanation of Consolidated Financial Results Forecast and Other Forward-Looking Statements

Based on the results of the first quarter consolidated cumulative period, the consolidated earnings forecast for the second quarter (cumulative) and the full year has not been changed as we continue to strive to achieve the earnings forecast announced on May 8, 2025.

2. Quarterly Consolidated Financial Statements and Principal Notes

(1) Quarterly Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2025	As of June 30, 2025
Assets		
Current assets		
Cash and deposits	21,002	14,983
Notes and accounts receivable - trade, and contract assets	29,168	31,150
Electronically recorded monetary claims - operating	9,302	10,029
Inventories	23,161	26,114
Other	6,857	7,342
Allowance for doubtful accounts	(8)	(8)
Total current assets	89,483	89,611
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	34,967	34,575
Machinery, equipment and vehicles, net	18,643	18,585
Land	37,052	38,184
Other, net	4,742	5,561
Total property, plant and equipment	95,405	96,907
Intangible assets	718	622
Investments and other assets		
Investment securities	11,012	11,283
Other	10,317	10,688
Allowance for doubtful accounts	(112)	(136)
Total investments and other assets	21,217	21,836
Total non-current assets	117,341	119,366
Total assets	206,825	208,977

(Millions of yen)

	As of March 31, 2025	As of June 30, 2025
Liabilities		
Current liabilities		
Notes and accounts payable - trade	22,223	22,324
Short-term borrowings	10,096	11,001
Current portion of long-term borrowings	7,239	9,386
Income taxes payable	1,564	770
Provision for bonuses	2,148	1,058
Other provisions	312	177
Other	9,913	11,264
Total current liabilities	53,497	55,982
Non-current liabilities		
Long-term borrowings	50,328	49,797
Retirement benefit liability	2,984	3,006
Other	6,641	7,004
Total non-current liabilities	59,955	59,807
Total liabilities	113,453	115,789
Net assets		
Shareholders' equity		
Share capital	13,669	13,669
Capital surplus	11,086	11,086
Retained earnings	64,509	64,362
Treasury shares	(4,146)	(4,147)
Total shareholders' equity	85,119	84,971
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,365	3,588
Foreign currency translation adjustment	1,796	1,502
Remeasurements of defined benefit plans	2,453	2,389
Total accumulated other comprehensive income	7,614	7,481
Non-controlling interests	637	734
Total net assets	93,371	93,187
Total liabilities and net assets	206,825	208,977

(2) Quarterly Consolidated Statements of Income and Comprehensive Income
Quarterly Consolidated Statements of Income
First Quarter Consolidated Cumulative Period

(Millions of yen)

	Three months ended June 30, 2024	Three months ended June 30, 2025
Net sales	49,372	50,922
Cost of sales	41,524	42,168
Gross profit	7,847	8,754
Selling, general and administrative expenses	7,029	7,338
Operating profit	818	1,415
Non-operating income		
Interest and dividend income	130	129
Purchase discounts	54	66
Miscellaneous income	246	125
Total non-operating income	431	322
Non-operating expenses		
Interest expenses	120	207
Foreign exchange losses	—	138
Miscellaneous losses	34	52
Total non-operating expenses	155	398
Ordinary profit	1,093	1,339
Extraordinary losses		
Loss on disposal of non-current assets	8	7
Impairment losses	7	0
Total extraordinary losses	16	7
Profit before income taxes	1,077	1,331
Income taxes - current	302	680
Income taxes - deferred	86	(131)
Total income taxes	389	548
Profit	688	782
Profit attributable to non-controlling interests	17	22
Profit attributable to owners of parent	670	759

Quarterly Consolidated Statements of Comprehensive Income
First Quarter Consolidated Cumulative Period

(Millions of yen)

	Three months ended June 30, 2024	Three months ended June 30, 2025
Profit	688	782
Other comprehensive income		
Valuation difference on available-for-sale securities	(149)	226
Foreign currency translation adjustment	564	(293)
Remeasurements of defined benefit plans, net of tax	(81)	(63)
Total other comprehensive income	334	(131)
Comprehensive income	1,022	651
(Comprehensive income attributable to)		
Comprehensive income attributable to owners of parent	1,001	626
Comprehensive income attributable to non-controlling interests	20	25

(3) Notes on the quarterly consolidated financial statements

(Notes on Significant Changes in the Scope of Consolidation)

From the current quarter, Nichiei Shikou Co., Ltd., Enshu Kami Kogyo Co., Ltd., a non-consolidated subsidiary, has been included in the scope of consolidation due to its increase in materiality.

(Segment information, etc.)

I. Three months ended June 30, 2024 (from April 1, 2024 to June 30, 2024)

Information on net sales and profit or loss by reportable segment

(Millions of yen)

	Reportable segments				Adjustments (Note 1)	Amount recorded in Consolidated Statements of Income (Note 2)
	Corrugated Cardboard	Housing	Transportation and Logistics	Total		
Net sales						
Net sales to external customers	30,325	8,441	10,604	49,372	—	49,372
Intersegment sales or transfers	16	3	1,511	1,531	(1,531)	—
Total	30,342	8,445	12,115	50,903	(1,531)	49,372
Segment profit (loss)	1,907	(1,265)	427	1,069	(251)	818

(Notes) 1. The adjustment amount for segment profit of (251) million yen includes elimination of intersegment transactions of 34 million yen, and corporate expenses not allocated to reportable segments of (285) million yen.

Corporate expenses are mainly general and administrative expenses that are not attributable to reportable segments.

2. Segment income (loss) is adjusted to reflect operating profit as recorded in the quarterly consolidated income statement.

II. Three months ended June 30, 2025 (from April 1, 2024 to June 30, 2025)

Information on net sales and profit or loss by reportable segment

(Millions of yen)

	Reportable segments				Adjustments (Note 1)	Amount recorded in Consolidated Statements of Income (Note 2)
	Corrugated Cardboard	Housing	Transportation and Logistics	Total		
Net sales						
Net sales to external customers	31,415	8,547	10,959	50,922	—	50,922
Intersegment sales or transfers	22	2	1,533	1,559	(1,559)	—
Total	31,438	8,550	12,493	52,482	(1,559)	50,922
Segment profit (loss)	2,644	(1,401)	388	1,632	(216)	1,415

(Notes) 1. The adjustment amount for segment profit of (216) million yen includes elimination of intersegment transactions of 36 million yen, and corporate expenses not allocated to reportable segments of (252) million yen.

Corporate expenses are mainly general and administrative expenses that are not attributable to reportable segments.

2. Segment income (loss) is adjusted to reflect operating profit as recorded in the quarterly consolidated income statement.

(Notes on significant changes in the amount of shareholders' equity)

None

(Notes on premise of going concern)

None

(Notes on Statement of Cash Flows)

The Company has not prepared a consolidated quarterly statement of cash flows for the three months ended June 30, 2025. Depreciation and amortization (including amortization related to intangible assets excluding goodwill) for the three months ended June 30, 2025 is as follows.

	Previous term (From April 1, 2024 to June 30, 2024) (million yen)	Current term (From April 1, 2025 to June 30, 2025) (million yen)
Depreciation and amortization	1,920	1,936